

## Identify Non-Verbal Patterns

1. What non-verbal communication patterns does **Lucy** (the woman selling the product) use? What is the function of each pattern?

Non-Verbal Patterns	Functions

2. What non-verbal communication patterns do the **directors** (the two people watching Lucy's presentation) use? What is the function of each pattern?

Non-Verbal Patterns	Functions

3. What non-verbal communication patterns do you use in your own life?  
Why and when do you use them? List 4-5 examples below.

Non-Verbal Pattern	Function and Context
1)	
2)	
3)	
4)	
5)	